Cisco

Exam Questions 700-020

Cisco Video Sales Essentials

NEW QUESTION 1
Which Spark package supports meetings up to three people?

A. Plus, or M1
B. Training Center
C. Advanced, or M2
D. Premium, or M3

Answer: A

NEW QUESTION 2
Which management solution works with endpoints registered to UCM, VCS and Expressway?

A. TMS
B. CMA
C. CMR
D. Prime

Answer: A

NEW QUESTION 3
Why should your customer invest in video?

A. Because that is what you are selling.
B. While it has not taken off yet, video is going to be really big.
C. Video monitors can be used to play video games during breaks so employees can test Gravity Rush 2 and Resident Evil 7.
D. Video improves business through higher revenues, lower costs and increased productivity.

Answer: D

NEW QUESTION 4
How does Cisco make work streams easier before a meeting?

A. Cisco offers a different method of connecting for each type of meeting.
B. Cisco created one very simple way to plan, join and meet.
C. Cisco has moved all meetings functions to the cloud.
D. Cisco does not make work streams easier.

Answer: B

NEW QUESTION 5
What can a Cisco solution enable an energy industry customer to do?

A. Exchange patient information with specialists more quickly.
B. Accelerate loan approvals.
C. Increase guest attraction with reliable services.
D. Increase the speed of repairing and replacing aging infrastructure.

Answer: D

NEW QUESTION 6
What can a Cisco solution enable a human resources line of business customer to do?

A. Increase sales while lowering costs.
B. Deploy and manage training company-wide.
C. Reduce real estate costs and environmental impact.
D. Encourage or enforce employees to follow guidelines when booking travel.

Answer: B

NEW QUESTION 7
What is a common human resources line of business need?

A. Surpassing the increased service expectations from consumers.
B. Decreasing low office utilization.
C. Improving online experiences.
D. Increasing employee retention.

Answer: A

NEW QUESTION 8
What is a common hospitality industry need?

A. Collaborating across multiple agencies and geographies.
B. Minimizing the impact of natural disasters.
C. Managing multiple properties, employees and brands.
D. Increasing supply chain flexibility and agility.

Answer: B

NEW QUESTION 9
Which mobile endpoint is designed to work with Cisco Meeting Server?

A. Spark
B. Jabber
C. CMA
D. WebEx

Answer: C

NEW QUESTION 10
What is a common education industry need?

A. Reducing the cost of communicating with suppliers.
B. Addressing environmental impacts.
C. Deploying faster manufacturing cycles.
D. Offering or scaling online learning.

Answer: D

NEW QUESTION 10
What is at the center of collaboration?

A. People
B. Places
C. Millennials
D. Meetings

Answer: A

NEW QUESTION 11
What can a Cisco solution enable a government or public sector industry customer to do?

A. Provide face-to-face customer communication methods for competitive advantage, increasing upsell and cross-sell opportunities.
B. Differentiate guest experiences.
C. Provide real-time management of critically ill patients by remotely located specialists.
D. Optimize the citizen experience through enabling face-to-face access to government employees, especially from rural or remote areas.

Answer: D

NEW QUESTION 12
Which endpoint solutions is used in a conference room or training room?

A. Room system
B. Desktop system
C. Mobile client
D. Immersive system

Answer: A

NEW QUESTION 16
Which room system can also function as a white board?

A. MX800
B. Spark Board
C. SX20
D. SX10

Answer: B

NEW QUESTION 17
Which mobile endpoint includes persistent content capability?

A. CMA
B. Jabber
C. Spark
D. WebEx

Answer: C

NEW QUESTION 18
......

Thank You for Trying Our Product

We offer two products:

1st - We have Practice Tests Software with Actual Exam Questions

2nd - Questons and Answers in PDF Format

700-020 Practice Exam Features:

* 700-020 Questions and Answers Updated Frequently

* 700-020 Practice Questions Verified by Expert Senior Certified Staff

* 700-020 Most Realistic Questions that Guarantee you a Pass on Your FirstTry

* 700-020 Practice Test Questions in Multiple Choice Formats and Updatesfor 1 Year

100% Actual & Verified — Instant Download, Please Click
Order The 700-020 Practice Test Here