

Exam Questions 700-760

Cisco Security Architecture for Account Managers

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NEW QUESTION 1

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

Answer: BC

NEW QUESTION 2

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

Answer: BE

NEW QUESTION 3

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

Answer: AC

NEW QUESTION 4

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

Answer: BDF

NEW QUESTION 5

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg
- C. Continuous analysis
- D. Context awareness

Answer: A

NEW QUESTION 6

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

Answer: AD

NEW QUESTION 7

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

- A. Expanding complexity
- B. Growing ecosystem
- C. Decreasing endpoint ecosystem
- D. Decreasing 3rd party applications
- E. Decreased access points

Answer: AB

NEW QUESTION 8

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, app
- E. and locations

Answer: D

NEW QUESTION 9

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Detection
- C. Motivation
- D. Protection
- E. Prevention

Answer: CE

NEW QUESTION 10

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

Answer: AC

NEW QUESTION 10

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI
- B. Identify Services Engine
- C. TrustSec
- D. Duo
- E. SD-Access

Answer: CE

NEW QUESTION 11

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

Answer: CD

NEW QUESTION 14

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

Answer: AC

NEW QUESTION 19

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints

E. Email

Answer: CE

NEW QUESTION 21

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

Answer: B

NEW QUESTION 24

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Anomaly detection
- D. Threat protection

Answer: B

NEW QUESTION 27

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Web Security
- C. Remote Access VPN
- D. ThreatGrid
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. Next-Generation Intrusion Prevention System (NGIPS)

Answer: ABG

NEW QUESTION 30

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two)

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

Answer: AC

NEW QUESTION 31

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

Answer: CD

NEW QUESTION 33

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

Answer: AE

NEW QUESTION 37

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Web Security
- B. AnyConnect

- C. TrustSec
- D. Identity Services Engine (ISE)
- E. Next-Generation Firewalls (NGFW)
- F. Next-Generation Intrusion Prevention System (NGIPS)
- G. Advanced Malware Protection (AMP) for Endpoints

Answer: ACE

NEW QUESTION 39

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

Answer: AD

NEW QUESTION 40

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