Salesforce

Exam Questions Salesforce-Advanced-Administrator

Salesforce Certified Advanced Administrator

NEW QUESTION 1
Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records In a way that makes sense for each department.
How should the administrator ensure this Is configured correctly?

A. Configure ore app per department and activate record pages for each app.
B. Create permission sets for each department and assignthem to the backup team users.
C. Adjust the profile of the backup users each day to align with the proper access they require.
D. Allow the backup team users to update their own profile with Delegated Administration.

Answer: A

NEW QUESTION 2
An auto-response rule sends en email using Template when the field Case Source Is 'email' and Template when Case Source is blank. A Process Builder updates CaseSource to 'email' when a case is created using Email-to-Case and to web' when a case Is created using Web-to-Case. Otherwise, Case Source Is blank.
What will occur when a case is created from an Incoming email?

A. Case Source updates to 'email' and an email is sent out using Template2.
B. An email is sent out using Template and then Case Source updates to email'.
C. An email la sent out using Template and then Case Source updates to 'email'.
D. Case Source updates to email and an email Is sent out using Template1.

Answer: C

NEW QUESTION 3
At Cloud Kicks, users are able to run reports. However, when users try to export a report, they are taken to a login screen and prompted for additional verification.
What is causing this issue?

A. Users need to update their browser to the latest version.
B. The users are logged Into an Insecure network.
C. The users' profile is missing the Export Reports permission.
D. Exporting Is configured to require a high assurance session.

Answer: D

NEW QUESTION 4
DreamHouse Realty has a rental team and a real estate team. The two teams have differentsafes processes and capture different client information on their opportunities.
How should an administrator extend the Opportunity object to meet the teams' different needs?

A. Leverage Opportunities for the Real Estate Team and create a new custom object for the Rental Team Opportunities.
B. Use separate record types, page layouts, and sales processes for the Rental and Real Estate Teams.
C. Create Opportunity Teams for the Rental and Real Estate Teams and make appropriate fields visible to only the necessary team.
D. Add a section for Rental and a section for Real Estate on the Opportunity Master Record Type to keep the information separate.

Answer: B

NEW QUESTION 5
The Cloud Kicks online LeadIntake form was recently updated to allow for new choices on some older picklist fields. The leads are all being created properly in Salesforce, but reps are getting errors as they try to work the leads.
What tool should the administrator use to evaluate what is causing the errors?

A. Login History
B. Debug Log
C. Setup Audit Log
D. Record History

Answer: B

NEW QUESTION 6
The administrator at AW Computing has been asked to review whether any users are making configuration changes directly in production.
Which item should the administrator review to find these details?

A. Setup Audit Trail
B. FieldHistory Tracking
C. Login History
D. Organization-Wide Defaults

Answer: A

NEW QUESTION 7
AW Computing continues to grow and has concerns about the volume of sensitive data being stored in its org. The administrator suggests utilizing Salesforce Shield.
What should the team consider before Implementing Salesforce Shield?

A. Encrypted f elcz art j-ab e to be referenced in flows.
B. Einstein Lead Scoring is available on encrypted fields.
C. Paused flows can cause data to be saved in an unencrypted state.
D. Shield Platform Encryption can be used with custom metadata types.

Answer: C

NEW QUESTION 8
The administrator at Cloud Kicks (CK) is troubleshooting why users are missing expected email alerts from an automated process. The investigation shows that CK is hitting its daily limit.
What should the administrator review to resolve the issue?

A. Email Logs
B. HTML Email Status Report
C. Notification Delivery Settings
D. Outbound Messages

Answer: A

NEW QUESTION 9
Northern Trail Outfitters (NTO) wants to start using Salesforce for its HR recruiting process. NTO needs to ensure that every application is linked to both a job posting and an applicants can apply for more one job posting, and each job posting can have more than one application.
How should an administrator configure the objects?

A. Make Job Application as a junction object with a master-detail relationship to Applications and a lookup relationship to Job Posting.
B. Create Application as a junction object with a master- detail relations to Job Postings and a lookup relationship to Job Applications.
C. Add applicants as a junction object with master-detail relationship to both Posting and Job Applications.
D. Configure Job Application as a Junction object with master-detail relationship to both Application and Job Postings.

Answer: D

NEW QUESTION 10
The administrator at Cloud Kicks istroubleshooting an issue one user is having with a flow. They have decided to add a debug log to that user.
What debug log category should be used?

A. Workflow
B. Callout
C. System
D. Database

Answer: A

NEW QUESTION 10
An administrator needs to Import a large amount of historical data (more than 100,000 records) from another system.
how should the administrator import the data?

A. SOAP based API with Developer console
B. Data Loader with Bulk API Enabled
C. AnAppExchange package
D. Import Wizard with Add Only

Answer: C

NEW QUESTION 15
The accounting team at Universal Containers is looking to roll out two new custom objects: a parent Invoice object and a child Payment object. Whenever a Payment record is created, the Invoice object should be updated to reflectthe current outstanding value of the Invoice.
What should the administrator do to build this functionality?

A. Create a lookup-relationship on the Payment with a Roll-up Summary field on the Invoice.
B. Create a lookup-relationship on the Payment and a workflow cross object field update.
C. Create a master-detail relationship on the Payment and a workflow cross object field update.
D. Create a master-detail relationship on the Payment with a Roll-up Summary field on the Invoice.

Answer: C

NEW QUESTION 17
At CloudKicks, the distributor account information is sensitive information. The administrator needs to make sure this information is unavailable to testers in the full sandbox.
What should the administrator recommend?

A. Refresh the sandbox.
B. Assign the usersa new permission set.
C. Use the data masking tool.
D. Delete the sensitive information.

Answer: C

NEW QUESTION 19
Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.
What are three reasons CK should utilize Data Categories whencreating articles in Knowledge? Choose 3 answers

A. Up to five Data Category groups can be created for segmentation.
B. Data Categories help organize the Knowledge base content displayed.
C. Every article is required to have a Data Category for sorting.
D. Data Categories provide a way to secure access to the Knowledge base content.
E. A Knowledge article can be tagged to more than one Data Category.

Answer: BDE

NEW QUESTION 23
Ursa Major Solarhas a global customer base. Recent issues with customs have greatly delayed shipping to Canadian customers. While the Country field is already on the page layout, the sales team wants Canadian customers highlighted as a potential challenge for fulfillmentuntil the shipping issue is resolved.
How should the administrator solve this issue?

A. Modify the page layouts to move the Country field into its own section.
B. Add a rich text component to the Lightning pag
C. Use conditional visibility to only show thecomponent if the account is Canadian.
D. Create an in-app guidance prompt for Canadian records.
E. Create a new record type and page layout for Canadian customers, ensuring their pages look different.

Answer: C

NEW QUESTION 26
At Ursa Major Solar, there is a custom object called Galaxy. The sales director wants users to only see certain field market.
What Lightning will satisfy this requirement?

A. Record Detail Component
B. Fields component
C. Highlights Panel Component
D. Path Component

Answer: B

NEW QUESTION 28
Cloud Kicks (CK) wants the forecast numbers to be shown by territory regardless ofwho owns the record. CK also wants a way to forecast based on role hierarchy.
Which three options should an administrator recommend? Choose 3 answers

A. Have the user select the forecast type listed under the Forecast Type in the Display Settings.
B. Enable Territory Forecast.
C. Make a custom field to track the amounts for Territory and Hierarchy Forecast.
D. Modify the Territory Forecast to match the Hierarchy Forecast model.
E. Enable Role Hierarchy Forecast.

Answer: ABE

NEW QUESTION 33
Ursa Major Solar has a junction object that connects Docs with Solar Panels. The administrator needs users to be able to see all the solar panels that a Dot isrelated to. Users already have access to the Bot and the Junction, but not the Solar Panel object.
What access docs the user need to be able to see the solar panel records?

A. Read permission is required on both master records.
B. Access permission Is notrequired on either master record.
C. Create permission Is required on both master records.
D. Read permission is required on at least are master record.

Answer: A

NEW QUESTION 34
How should an administrator support a finance team that is trying to use Opportunity data to keep an eye on their pipeline rather than manually calculating anticipated income for the quarter?

A. Run a report at the end of each quarter to update the finance team on pipeline status.
B. Set up collaborative forecasting to view quota against the open pipeline.
C. Create a custom Forecasting object to inform the finance team on the status of deals.
D. Show the finance team how to use the Opportunity Kanban List View.

Answer: B

NEW QUESTION 37
Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system. The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.
What are two ways the administrator should load the data? Choose 2 answers

A. Use an Upsert operation to load data.
B. Use an Insert operation to load data.
C. Replace the Salesforce record ID with the External ID.
D. Map an External ID data value to the object.

Answer: AD

NEW QUESTION 38
Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 now environments with thesame metadata and data for each user.
What should the administrator do to meet the requirements?

A. Use refresh sandbox without Auto Activate.
B. Use the existing sandbox as a sandbox template.
C. Use clone a sandbox option from the existing sandbox.
D. Use a scratch org definition to copy sandbox.

Answer: B

NEW QUESTION 40
The administrator at Cloud Kicks needs to set up automation to update three fields on the Shipment custom object. Because of the effect these updates will have on some programmatic customizations, they need to happen in a very specific order.
How should the administrator configure the field updates to ensure the proper order.

A. Create three workflow rules in order, one workflow rule for each field update.
B. Create a process with one criteria node and three field updates in the correct order.
C. Create a process with three criteria nodes and stop after each action.
D. Create a workflow rule with three field updates entered in the correct order.

Answer: C

NEW QUESTION 42
DreamHouse Realty (DR) wants to ensure that its data is protected. There have been several recent attempts to phish employees.
What should DR do to help ensure that the user that is logged in is the right user when the running user is trying to view reports and dashboards?

A. Require a Usemame, Password, and Security Token when logging in.
B. Set up an authentication provider for reports and dashboards.
C. Require MFA when users need to view and export dashboards and reports.
D. Require a high assurance session when exporting or printing reports and dashboards.

Answer: D

NEW QUESTION 44
Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There aremany different types of documentation with usage across the globe.
What feature should the administrator configure?

A. Enable the Case Feed.
B. Create article types.
C. Define data categories and visibility.
D. Setup record types and page layouts.

Answer: C

NEW QUESTION 46
Which two tools should an administrator use to required data to be entered ina field and improve data quality on a record in Salesrorce?
Choose 2 answers

A. validation Rules
B. Dashboards
C. Workflow Rules
D. Page Layouts

Answer: AD

NEW QUESTION 49
Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders. If the opportunityis in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately.
How should these requirements be met withoutusing code?

A. Create a schedule-triggered flo
B. Configure the trigger to flow weekly.
C. Create a record-triggered flow with scheduled path
D. Configure the trigger to flow after the record is saved.
E. Create a record-triggered flow with scheduled paths.Configure the trigger to flow before the record is saved.
F. Create a schedule-triggered flow for the Opportunity objec

G. Configure the trigger to flow daily.

Answer: D

NEW QUESTION 53
AW Computing has been advertising a new keyboard that was released at the beginning of the month. The sales team has an additionalincentive to add the keyboards to every sale. The administrator already added the product to Salesforce but the reps are unable to select the product on the opportunity.
Which two options should an administrator check to ensure the product is available? Choose 2 answers

A. Confirm the correct price book is selected on the opportunity.
B. Make sure the price book Is in the company currency.
C. Ensure the product is associated with the correct price book.
D. Verify the product has a start date entered.

Answer: AC

NEW QUESTION 56
Cloud Kicks users need to link multiple Case records to multiple Outcome records stored in a custom object. Any user that can view the Case record must be able to create a link. The administrator creates a Case Outcome custom object.
What is the recommended option to use when adding a field to Case Outcome?

A. Lookup relationship with Ready-Only sharing setting.
B. Master-detail relationship with Read-Only sharing setting.
C. Lookup relationship with Read/Write sharing setting
D. Mater-detail relationship with Read/Write sharing setting

Answer: D

NEW QUESTION 59
An administrator is asked to create a report to calculate the year-over—year changed in the dollar amount of a company's opportunities.
What reporting tool should be used to complete this request?

A. A row-level formula to compare amounts grouped by year.
B. A joined report with two report blocks for each year
C. A customsummary formula with PARENTGROUPVAL function
D. A custom summary formula with the PREVGROUPVAL function.

Answer: D

NEW QUESTION 61
An administrator would Like to know If any other administrators or delegated administrators are using the Log In As a User feature.
Where the administrators should are using the Log in As a User feature.

A. Grant Account Login Access
B. Setup Audit Trail
C. Connected App Usage
D. Login History

Answer: A

NEW QUESTION 62
A new administrator at Cloud Kicks has reported that they are unable to use outbound change sets as requested.
What permission should be reviewed to determine if it is missing from the administrator user or profile?

A. Create and Upload Change Sets
B. Modify Metadata Through Metadata API Functions
C. Deploy Change Sets
D. API Enabled

Answer: C

NEW QUESTION 66
As part of their yearly audit, the compliance team at Cloud Kicks would like to track when auser's profile has been changed and who changed the data.
What should the administrator review to meet this requirement?

A. Field History Tracking
B. Setup Audit Trail
C. Historical Trending
D. Analytic Snapshot

Answer: B

NEW QUESTION 67
The administrator at Cloud Kicks made new fields and page layout adjustments based on new requirements from the service teem. The changes have been built In a sandbox and are ready to be deployed Into production.

Whetshould en administrator do before deploying the change set in production?

A. Request a new sandbox based on the sandbox where the changes were made.
B. Make a new sandbox based on production to restore changes from.
C. Push the change set to another sandbox to restore from.
D. Create the fields and update the page layouts In production.

Answer: B

NEW QUESTION 69
At Ursa Major Solar, there is an account owner by a user with the role of Galaxy manager. Two users with the same profile are both assigned to the sub-role, Galaxy Subordinate. However, only one can access the account.
What is the reason only one user can see the account record?

A. Workflow Rule
B. Manual Sharing
C. Queues
D. Role Hierarchy

Answer: B

NEW QUESTION 70
A user at Cloud Kicks has informed the administrator that they are unable to log in to Salesforce via multi-factor authentication.
Which two area should the administrator review to understand potential root causes? Choose 2 answers

A. Identity Verification History
B. Login History
C. Debug Logs
D. Setup Audit Trail

Answer: AB

NEW QUESTION 71
Northern Trail Outfitters (NTO) is expending into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from productdue to shipping and raw material cost differences.
What should the administrator configure for a smooth rollout to the U.K.?

A. Configure a U.K Opportunity record type.
B. Write a flow the translates the currency from dollars to euros using a custom Exchange Rate field.
C. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.
D. Create a new Price Book for the U.K product pricing.

Answer: D

NEW QUESTION 74
What should an administrator do tokeep secure fields protected in email templates'?

A. Implement GDPR.
B. Set up an approval process for email alerts.
C. Remove the fields from the email.
D. Use classic encrypted fields.

Answer: D

NEW QUESTION 77
Person accounts were recently activated at Cloud Kicks. There are three record types for accounts:
• B2B customer
• B2C Customer
• External Partner
There are two record types for leads:
• B2B Lead
• B2CLead
The test team finds that when the Convert button is clicked on a B2C Lead record, only the B2B Customer and External Partner account record types are available choices on the Conversion Layout.
What should the administrator do to correct this issue?

A. Hide the Record Type field on the Account section of the Conversion Layout.
B. Build a process that updates the record type field to B2C Customer after conversion.
C. Use a validation rule to ensure the company name on B2C Leads is blank.
D. Change organization-wide default settings forcontacts to Controlled by Parent.

Answer: B

NEW QUESTION 78
How should an administrator ensure the appropriate number of digits are entered Into the custom encrypted field created to capture credit card numbers on the Opportunity object?

A. Use the credit card number masktype.
B. Define the number of mask characters.
C. Enter the number of digits at the field level.
D. Create a validation rule to ensure the length.

Answer: C

NEW QUESTION 79
The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source toshow where the leads are coming from. The number of leads vanes greatly for each Country.
What should the administrator configure on the report to show the Lead Source effectiveness for each country?

A. The 'Show Unique Count*
B. PARENTGROUPVAL Function
C. Bucket fitters
D. PREVGROUPVAL function

Answer: C

NEW QUESTION 80
Cloud Kicks uses a dashboard with multiple components based on Account, Case, and Opportunity reports. The system administrator adds a dashboard filter on Account Owner. When filtering the dashboard by Account Owner, records are now missing from several Opportunity components.
What is the recommended way for the system administrator to resolve this issue?

A. Add a cross-filter to the Opportunity source reports.
B. Use a custom report type for Accounts with or without Opportunities.
C. On the Opportunity components, change the equivalent field.
D. Create a joined Accounts and Opportunities report for the components.

Answer: A

NEW QUESTION 83
An administrator recently Implemented multi-factor authentication (MFA) with a standard security level selectee. They are receiving cases that users are unable to log in.
What should me administrator do to troubleshoot?

A. Check the session security level required at login on the user profile.
B. Change MF-A to High Assurance.
C. Reset the user passwords and ask them to try again.
D. Temporarily disable MFA.

Answer: A

NEW QUESTION 86
Anadministrator is planning he release process for the year. The team will be using change sets to process deployment to production.
Which three best practices should be considered?

A. Plan your deployments around the production and sandbox maintenance schedules.
B. Use matching names for global publisher layouts and Outlook publisher layouts.
C. Be sure to test only after business hours the data after deployment.
D. Make sure to deploy all dependent components.
E. Make sure change sets are limited to 10,000files.

Answer: ADE

NEW QUESTION 87
Ursa Major Solar allows accounts to apply for loans to purchase solar panrts. Financial information will be stored in a custom object. Only finance team members should see the related financial information about the account.
What kind of field should the administrator create in the customobject?

A. Lookup Relationship
B. External Relationship
C. Hierarchical Relationship
D. Master-Detail Reiatic

Answer: D

NEW QUESTION 91
The Service team at Cloud Kicks needs a way to show the current status from the Account on the Case. This value should be on the page and is used in validation rules.
What should the administrator recommend to solve this?

A. Create a cross-object formula.
B. Use a picklist field.
C. Make a Rollup Summary.
D. Add a lookup field to Account.

Answer: A

NEW QUESTION 92
Administrator has been tasked with creating a new custom field on the Account object called Government Der. The compliance department has determined that this field contains sensitive Information and needs to be encrypted using Classic Encryption.
How willthis impact users when reading, editing, or reporting on Accounts?

A. Encrypted fields are unable to be used the report criteria or list views filters.
B. Users will need the View Encrypted Data permission to edit the field.
C. Encrypted fields can be added to a list view and rule filters.
D. Users with the View Encrypted Data permission can see the field, regardless of Field-Level Security.

Answer: A

NEW QUESTION 94
Sales teams at Cloud Kicks ask each visiting customer to fill out a form that capturing their contact information and some basic footwearpreferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences. The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.
Which two ways should the administrator configure this requirement? Choose 2 answers

A. Data Loader
B. Lookup Field
C. Lightning Object Creator
D. Schema Builder

Answer: BC

NEW QUESTION 97
An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.
What should the administrator configure?

A. Set organization-wide sharing for Account as Public Read Only.
B. Create a Sharing Rule on the Account object for all members of the account services role to have Read/Write access.
C. Update the profile Accountobject to Modify All.
D. Enable Account Teams and grant Read record-level access to account team members for the Account object

Answer: B

NEW QUESTION 102
Ursa Major Solar's administrator has configuredmultiple record-triggered flows to run before or after the record is saved on the Account object.
What should the administrator consider when a record-triggered flow executes first?

A. Assign the highest priority to the record-triggered flow which should execute first.
B. The flow with the longest execution time will execute first.
C. The flow with the shortest execution time will execute first.
D. The order in which those flows are executed is not guaranteed.

Answer: A

NEW QUESTION 107
What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

A. Before save How Trigger
B. Batch Update
C. Workflow Rule Field Change
D. Screen Row

Answer: A

NEW QUESTION 112
The administrator at Universal Containers recently rolled out Email-to-Case functionality. Even though a new record type was created and specified in the Email-to-Case settings, all incoming cases are receiving a different record type.
What is likely causing the record type discrepancy?

A. The new Case Owner needs permissions to the new record type.
B. The Automated Case User needs permissions to the new record type.
C. A Case assignment rule is preventing the record type from being updated.
D. A validation rule is preventing the record type from being updated.

Answer: B

NEW QUESTION 115
Ursa Major Solar has a training sandbox with 160MB of test data that needs to be refreshed every other day. Which two sandboxes should be used in this instance?

Choose 2 answers

A. Partial
B. Developer
C. Developer Pro
D. Full

Answer: CD

NEW QUESTION 116
Cloud Kicks (CK) has e sneaker maintenance plan that It Includes with all orders for Its new line of Bluetooth-enabled custom sneakers. The sneaker maintenance plan gives each customer 6 months of phone support in case they have Issues with their new sneakers. The administrator at CK is having a hard time keeping up with thework associated with managing the maintenance plan.
What should the administrator do to help manage the plan?

A. Use Flow to automatically create and assign entitlements.
B. Create a support process for the maintenance plan.
C. Ensure milestones are in place for the maintenance plan.
D. Set up and configure entitlement templates.

Answer: D

NEW QUESTION 120
DreamHouse Realty wants to notify an assigned agent when an appointment Is booked on a custom object for one of their listed homes along with the total number of appointments booked so far. The administrator has configured a Roll-up Summary for the number of appointments as well as a flow to detect the creation of a new appointment and send the information to the agent.
What consideration about process automation should the administrator be aware of to ensure the right Information is delivered?

A. Only standard objects can be used with Roll-up Summary fields.
B. Rows can only be triggered from the records created on standard objects.
C. Roll-up Summary calculations will prevent a Mow from being triggered.
D. Roll-up Summary calculations run after processes and workflows.

Answer: D

NEW QUESTION 124
A developer is gettingerrors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.
Where should the administrator check to see what was recently changed?

A. Salesforce Optimizer
B. Dev Console
C. Field History
D. Setup Audit Trail

Answer: D

NEW QUESTION 127
A previous consultant helped Universal Containers automate many of its business processes. The administrator changed the email address on the consultant's user record anddeactivated it. The consultant called to say they continue to get email messages from failed flows and processes.
What steps should the administrator perform to stop the fault messages from going to the consultant?

A. Create a custom metadata type andassociate the LastModifiedBy fiel
B. Write a flow that updates the field in any flows or processes equal to the consultant's name.
C. Request an Email Log from Email Log Files in Setup and filter the request by the consultant's email.Manually update any flows or processes listed on the log.
D. Set Send Process or Flow Error Email' to Apex Exception Email Recipients' in Automation settings.Add the System Admin's email to the Apex Exception Email page in Setup.
E. Export Flow Interviews filtered by LastModifiedBy.email using Data Loade
F. In the .csv file, change LastModifiedBy to the System Admin and upload changes with Data Loader.

Answer: C

NEW QUESTION 132
Theadministrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out.
Whatare two ways the administrator can get this information? Choose 2 answers

A. Run a session setting report, specifying login methods by user.
B. Open the Login Access Policies in Setup which shows how many users are using MFA.
C. Create a new view in Identity Verification History, specifying Method.
D. The order of flow execution is unpredictabl

Answer: D

NEW QUESTION 135
An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.
Which threerecommendations should the administrator make? Choose 3 answers

A. Reduce the amount of objects per export.
B. Request a backup file every 5 days.
C. Deselect 'Include images, documents, and attachments' in the export.
D. Unselect the recycle bin in the object export option.
E. Keep deleted record counts to a minimum.

Answer: ACE

NEW QUESTION 140
AW Computing has a 4-hour SLA in its support guarantee. The company recently received feed that customers art reporting long wait times before an agent responds to a new case after it hasbeen submitted.
How should an administrator ensure cases are properly prioritized?

A. Auto-Response Rules
B. Escalation Rules
C. Assignment Rules
D. Workflow Rules

Answer: C

NEW QUESTION 145
Ursa Major Solar (UMS) wants to identify customers that need to install a new solar panel monitor system it recently released. UMS tracks the installed products as Asset records that art related to the Account. Sales management has asked the administrator to create a report for users.
What is the recommended method for the administrator to meet the requirement?

A. Use PREVGROUPVAL() in Report Builder.
B. Use Role Hierarchy filter to restrict related records.
C. Use a Summary report with Bucket Columns.
D. Use a Cross Filter with WITHOUT logic.

Answer: D

NEW QUESTION 149
An administrator at Universal Containers has been asked to configure product schedules. What should the administrator consider before enabling this feature?

A. The Product Schedule is unavailable in Process Builder and Flow.
B. Line Item Schedule is unavailable In Process Builder and Workflow.
C. Customizable product schedule page layouts cannot be modified.
D. To remove o product schedule completely, remove It from the standard price book.

Answer: B

NEW QUESTION 154
The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out.
What are two ways the administrator can get this information? Choose 2 answers

A. Run a session setting report, specifying login methodsby user.
B. Open the Login Access Policies in Setup which shows how many users are using MFA.
C. Create a new view in Identity Verification History, specifying Method.
D. The order of flow execution is unpredictabl

Answer: D

NEW QUESTION 159
Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division.
What should the administrator do to set this up?

A. Set up delegated administrators for the division leaders.
B. Assign a flat territory role hierarchy for the divisions.
C. Create a permission set group for the division leaders.
D. Customize and assign profiles for the division teams.

Answer: A

NEW QUESTION 161
Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration. Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator?
Choose 2 answers

A. Setup users and password management.
B. Configure updates to sharing rules.
C. Manage custom objects and customize nearly every aspect.
D. Make updates to permission set configurations.

Answer: AC

NEW QUESTION 163

The administrator at Cloud Kicks created a flow in a sandbox that walks service agents through the Return Merchandise Authorization creation process. The administrator deployed the flow to production with a Change Set. Users are unable to use the flow in production.

Which step should the administrator take? Activate the flow administrator take?

A. Activate the flow manually after deployment.
B. Include the active and prior inactive flow version in the Change Set.
C. Ensure there is an active flow version in the sandbox.
D. Deployment the flow, with the Metadata API instead of Change Sets

Answer: A

NEW QUESTION 168

Soles reps at AW Computing hove asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the new. They want to beable to quickly close an opportunity and have key fields, like status, pre populated to Closed Won.

What should an administrator create to achieve this?

A. Object-specific Quick Action
B. Global Quick Action
C. Lightning Component
D. Enhanced RelatedLists

Answer: A

NEW QUESTION 169

An administrator has found a free app on the AppExchanged andwould like to install it.

Which three items should the administrator take to consideration before installed he managed package? Choose 3 answers

A. Custom objects and custom fields used by the app count against the org's limits.
B. Managed apps do not undergo a formal security review by Salesforce.
C. Apps may require certain Salesforce editions or features to be enabled.
D. Apps may require external, third-party web services to function properly.
E. Apps must be installed in production before the app can be installed in a sandbox.

Answer: CDE

NEW QUESTION 173

When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?
Choose 2 answers

A. Clone a change set to add forgotten dependent components to an uploaded change set.
B. Add permissions and access settings to outbound change sets in addition to the dependent component list.
C. Run deployment validations on the change set in the sandbox prior to uploading to production.
D. When deploying a new record type, ensure the new record type is the only component in the change set.

Answer: AC

NEW QUESTION 175

A sales user is assigned to a permission set group that gives them Modify All access to
Accounts. An administrator assigns the same user to a muting permission set that mutes Deletes access on Account.
What level of access will the sales user have on the Account object?

A. Read-only
B. Modify All
C. Read, Create, and Edit
D. No Access

Answer: C

NEW QUESTION 177

An administrator at Cloud kicks recently built a screen flow in a sandbox that creates a case andfollow-up task. When the flow runs in the sandbox, it works just as expected. When tested in production, the flow errors when creating the records.
Choose 2 answers

A. Change the user experiencing the issue to the System Administrator profile.
B. Open theflow In Debug mode and Run the Flow as another user.
C. Change the Default Case Creator to the user's manager.
D. Log in as another user and run the flow.

Answer: BD

NEW QUESTION 181

Cloud Kicks is looking for a way to back up its data dally. What should the administrator recommend?

A. Set up Salesforce's Data Export Service and store the data In the target destination.
B. Extract the data with the Import Wizard and push it to the target destination.

C. Schedule a report and have the data emailed to the admin to put In the target destination.
D. Use an ETL tool that can be scheduled to extract the data ard push it to the target destination.

Answer: D

NEW QUESTION 183
AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages.
how should this be accomplished?

A. Create a new report and assign it to the component.
B. Create a new page layout for the Sales Manager role.
C. Filter component visibility for the Account ID.
D. Filter component visibility for the Sales Manager role.

Answer: D

NEW QUESTION 186
An administrator iscreating a custom Opportunity record page for Sales users for new logo opportunities. They need to control what fields display on the record when a sales user is viewing the opportunity.
Where should the administrator edit what fields display in the details of the record page?

A. Record Detail Component
B. Custom Lightning Component
C. Record Types
D. Page Layout

Answer: A

NEW QUESTION 191
An administrator created two record types on the Account object: Internal Customers and External Customers. A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts arm set to Public Read Only. On occasion. Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.
What will happen to the Sales user's record access after running this flow?

A. Read access will be lost to the record.
B. Edit access will be lost to the record.
C. Record Access remains the same.
D. A new record owner will be assigned.

Answer: B

NEW QUESTION 195
AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally.
which tool should the administrator use to quickly obtain this details?

A. Security Health Check
B. Setup Audit Trail
C. Session Security Settings
D. Object Manager

Answer: C

NEW QUESTION 199
Cloud kicks has received feedback that customers are frustrated with the amount of time it takes to reach a support agent by area of expertise according to product information after a new case has been submitted.
Which feature should administrator configure in order to improve the case management process?

A. Omni-Channel
B. Escalation Rules
C. Macros
D. Knowledge Component

Answer: A

NEW QUESTION 200
Ursa Major Solar has a junction object that connects Docs withSolar Panels. The administrator needs users to be able to see all the solar panels that a Dot is related to. Users already have access to the Bot and the Junction, but not the Solar Panel object.
What access docs the user need to be able to see the solar panel records?

A. Read permission is required on both master records.
B. Access permission Is not required on either master record.
C. Create permission Is required on both master records.
D. Read permission is required on at least are master record.

Answer: A

NEW QUESTION 202
At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to seethis dashboard.
What should the administrator recommend?

A. Add the dashboard to the Sales team's home page.
B. Create a custom app with a dashboard.
C. Email the dashboard to the Sales Team every morning.
D. Update the Sales team's app with a new dashboard.

Answer: A

NEW QUESTION 203
Users at AW Computing are receiving a duplicate message when they enter contactswith common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.
What should an administrator implement for this issue?

A. Update the matching method on the rule from fuzzy to exact for FirstName and Last Name.
B. Change the duplicate rule to report Instead of alert so the message is avoided.
C. Include the Email field to the existing matching rule for a more exact match.
D. Add a secondary matching rule to the duplicate rule to match on the associated customer.

Answer: A

NEW QUESTION 204
An administrator created a new custom object. When trying to upload new records to the custom object using. Date Loader, they are unable to see the new custom object in the list of available objects.
What should the administrator do to resolve the issue?

A. Assign a permission set to give them access to the new object.
B. Check the Field-Level Security of the new custom object's Name field.
C. Ensure Allow Sharing is checked on the custom object.
D. Confirm the object us marked as deployed and not indevelopmen

Answer: D

NEW QUESTION 208
AW Computing has implemented the Contacts to Multiple Accounts functionality. Users should be able to distinguish between contacts and related contacts.
What should the administrator do to configure the account page layout?

A. Display both thecontacts and the related contacts related lists.
B. Display the related accounts related list on the page layout.
C. Display the related contacts related list and add the direct field.
D. Display the contacts related list and add the related fiel

Answer: B

NEW QUESTION 211
The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.
What could be the cause or the charges to routing?

A. The old workflow rules are still active and impacting routing.
B. The flow precedes assignment rules; workflow rules are after assignmentrules.
C. Assignment rules no longer reference the correct fields.
D. Multiple automation tools have been used and the automation is executed in a different orde

Answer: B

NEW QUESTION 212
......

Thank You for Trying Our Product

We offer two products:

1st - We have Practice Tests Software with Actual Exam Questions

2nd - Questons and Answers in PDF Format

Salesforce-Advanced-Administrator Practice Exam Features:

* Salesforce-Advanced-Administrator Questions and Answers Updated Frequently

* Salesforce-Advanced-Administrator Practice Questions Verified by Expert Senior Certified Staff

* Salesforce-Advanced-Administrator Most Realistic Questions that Guarantee you a Pass on Your FirstTry

* Salesforce-Advanced-Administrator Practice Test Questions in Multiple Choice Formats and Updatesfor 1 Year

100% Actual & Verified — Instant Download, Please Click
Order The Salesforce-Advanced-Administrator Practice Test Here