



Microsoft

Exam Questions MB-340

Microsoft Dynamics 365 Commerce Functional Consultant

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NEW QUESTION 1

- (Exam Topic 1)

You need to configure the mobile POS terminal used for the store pickups and connect the payment device. Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Select the application code base that will be used by the solution.

Component

	▼
Modern POS	
Cloud POS	

	▼
OPOS drivers direct connection	
Network IP hardware station	
Windows drivers direct connection	
Network IP direct connection	

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, application, table Description automatically generated

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos> <https://docs.microsoft.com/en-us/dynamics365/commerce/retail-peripherals-overview>

NEW QUESTION 2

- (Exam Topic 1)

A company uses Dynamics 365 Commerce to create and manage customer sales orders. You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles> <https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

NEW QUESTION 3

- (Exam Topic 2)

You need to configure shipping charges.

Which features should you use? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Requirement	Object
Configure shipping costs for a \$300 order	<div><div></div><div>▼</div><div>Auto charges</div><div>Shipping methods</div><div>Delivery charges groups</div><div>Shipping threshold discounts</div></div>
Configure the shipping costs for the 10 regions	<div><div></div><div>▼</div><div>Organization hierarchy</div><div>Functionality profile</div><div>Channel type</div><div>Fulfillment profiles</div></div>

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application, email Description automatically generated
<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-shipping-charges-for-online-stores> <https://docs.microsoft.com/en-us/dynamics365/commerce/auto-charges-by-channel>

NEW QUESTION 4

- (Exam Topic 3)

You are a Dynamics 365 Commerce consultant for a company.

The company has three retail channels: an online store, a retail store, and a call center.

The company requires customer orders to be available for pickup at its retail store. Sales orders for in-store pickup can be created in any retail channel.

You create a mode of delivery for customer pickups. You also create a fulfillment group.

Which retail channel should you select? To answer, drag the appropriate retail channels to the correct actions. Each retail channel may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Retail channels	Answer Area	
	Action	Retail channel
Both retail store and online store	Assign the retail channel or channels to the mode of delivery.	Retail channel
Call center	Assign the retail channel or channels to a line in the new fulfillment group.	Retail channel
Online store only	Assign the new fulfillment group to the retail channel or channels.	Retail channel
Retail store only		

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, application Description automatically generated
Reference:
<https://docs.microsoft.com/en-us/dynamics365/commerce/multiple-pickup-modes>

NEW QUESTION 5

- (Exam Topic 3)

A company uses Dynamics 365 to manage retail stores.

You create the following workers. Both workers use Cloud POS and Modern POS applications:

Worker	Requirements
Store associate	This worker must be able to perform POS daily operations but must not be able to activate devices
Retail IT regression tester	This worker must be able to validate and activate devices and be able to perform POS daily operations

You add both users to one POS permission group.

You need to configure the system to meet the requirements.

Which three actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Create one device for CPOS and one device for MPO
- B. Assign one register to each device
- C. Associate an existing identity with the Store Associate worker and run the Staff and Registers job
- D. Override the POS permissions group and grant permission to manage devices
- E. Associate an existing identity for the Retail IT regression tester worker and run the Staff and Registers job
- F. For both devices, select a package name for Register package

Answer: ACD

NEW QUESTION 6

- (Exam Topic 3)

A company has a Dynamics 365 Commerce call center.

Continuity sales orders that are not yet fulfilled list a product that is no longer in stock. You need to substitute a product on the orders.

What should you do?

- A. Run continuity updates.
- B. Run a continuity update batch job.
- C. Create continuity child orders.
- D. Update the continuity current event period.
- E. Extend continuity lines.

Answer: B

NEW QUESTION 7

- (Exam Topic 3)

A company uses Dynamics 365 Commerce and implements Distributed Order Management (DOM). The company needs to run an order fulfillment profile for all the sales orders and review results in the fulfillment plan.

You need to test the fulfillment profile.

Which two actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Set the Process orders with empty sales origin option to No.
- B. Set the Auto apply result option to No.
- C. Set the Process orders with empty sales origin option to Yes.
- D. Set the Auto apply result option to Yes.

Answer: BC

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/dom>

NEW QUESTION 8

- (Exam Topic 3)

A company has a physical store that closes at 11:30 P.M. each night.

The store conducts a special promotion on a Saturday in June. The last customer does not complete their sale until Sunday at 1:30 A.M.

You need to ensure that all of the transactions for the promotion are financially and physically recognized on Saturday.

Which two fields should you configure? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Post as business day
- B. End of business day
- C. Closing method by shift
- D. Statement method by shift
- E. One statement per day

Answer: AB

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/retail-statements>

NEW QUESTION 9

- (Exam Topic 3)

A company uses Dynamics 365 Commerce.

The company wants to provide a special offer to a group of customers. This group of customers will receive a promotional code by email.

The special offer gives customers a 10 percent discount on their next order. To qualify for the offer, the order must have a value of over \$100. The promotional code must be entered when customers submit their next order.





You need to configure the special offer. Which four actions should you perform in sequence?

To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders

Actions to perform

Required actions in correct sequence

Configure a new shipping threshold discount and select the Coupon code required option.		
Configure a new coupon for single use per customer.		
Enable the discount.	 	 
Assign the appropriate price groups.		
Activate the coupon.		
Configure a new threshold discount and select the Coupon code required option.		

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated with medium confidence

Reference:

<https://ellipsesolutions.com/who-doesnt-like-discounts-in-the-dynamics-365-retail-channel/> <https://ellipsesolutions.com/keep-calm-and-coupon-in-dynamics-365/>

NEW QUESTION 10

- (Exam Topic 3)

A company uses Dynamics 365 Commerce. The company's retail stores process large volumes of sales transactions.

Retail store managers report inventory inconsistency issues.

You determine that a channel-side inventory calculation is the appropriate method to resolve the issues.

You need to configure the channel-side calculated inventory availability mode.

Which three actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Disable the Optimized product availability calculation feature
- B. Configure the Functionality profile
- C. Run the Global configuration distribution schedule job
- D. Enable the Retail statement trickle feed feature
- E. Run the Channel configuration distribution schedule job
- F. Enable the Optimized product availability calculation feature

Answer: BEF

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/calculated-inventory-retail-channels>

NEW QUESTION 10

- (Exam Topic 3)

A company produces medical compounds and sells the compounds at retail stores. You must track the following information about the compounds:

- the value and unit of measure for the concentration of active ingredients in the compound
- a compliance rating that describes how well the compound conforms to acceptable levels of byproducts

You need to create fields to store the information on a sales order.

Which attribute types should you use? To answer, drag the appropriate attribute types to the correct requirements. Each attribute type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Attribute types	Answer Area	
Currency	Requirement	Attribute type
Decimal	Track a chemical concentration value in the system's configured units of measure.	Attribute type
Reference	Select a compliance rating from a preconfigured list.	Attribute type
Text		

- A. Mastered
- B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/attribute-attributegroups-lifecycle>

NEW QUESTION 11

- (Exam Topic 3)

A company is using the call center feature in Dynamics 365 Commerce.

Several customers require monthly sales orders that contain the same products and quantities. They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system.

Which two parameters should you configure? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Cancellation notice day before order
- B. First notice days from start
- C. Backorder - Number of days
- D. Revenue journal name
- E. Continuity days before delivery

Answer: DE

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-continuity-programs>

NEW QUESTION 14

- (Exam Topic 3)

Company A uses Dynamics 365 Commerce. The company deploys a business-to-business (B2B) e-commerce website.

Company B has a business partner account with Company A.

Company B hires a purchasing manager. The purchasing manager must be able to place orders on the B2B e-commerce website on behalf of Company B.

You need to ensure the purchasing manager can place orders as required.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Advise the purchasing manager to register for a new account using the B2B e-commerce site.
- B. Advise the administrator user of Company B to add a new user by using the self-service pages of the e-commerce site.
- C. Create a new customer account
- D. Navigate to the customer hierarchy for Company B and assign the new customer account.
- E. Create a new customer account
- F. Set the invoice account value to Company B's customer account number.

Answer: BC

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

NEW QUESTION 15

- (Exam Topic 3)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made. You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure loyalty cards that have defined loyalty programs. Does the solution meet the goal?

- A. Yes
- B. No

Answer: B

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

NEW QUESTION 17

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