# Platform-App-Builder Dumps

# Salesforce Certified Platform App Builder (SP19)

# https://www.certleader.com/Platform-App-Builder-dumps.html
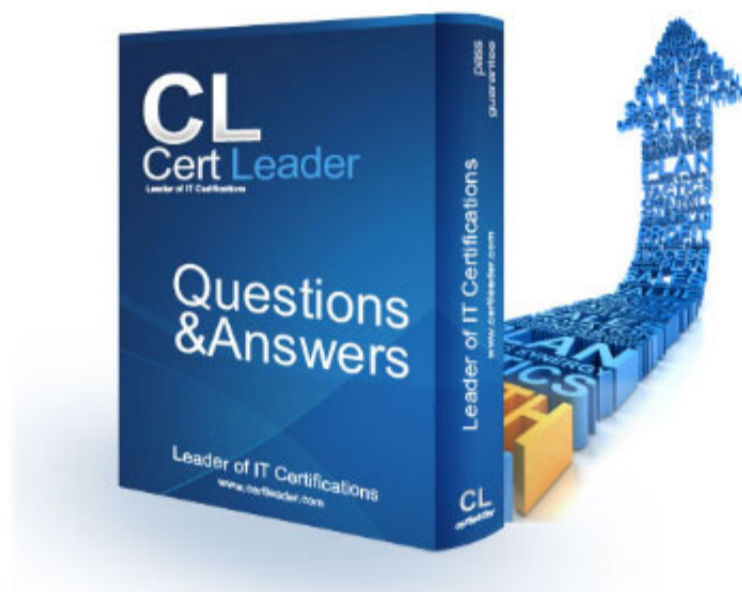
**NEW QUESTION 1**
- (Exam Topic 1)
Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field
B. Workflow Update
C. Case Process
D. Lightning Process Builder

**Answer:** A

**NEW QUESTION 2**
- (Exam Topic 1)
Which rule can be configured for the Opportunity object? Choose 2 answers

A. Escalation Rule
B. Workflow Rule
C. Validation Rule
D. Assignment Rule

**Answer:** BC

**NEW QUESTION 3**
- (Exam Topic 1)
Universal Containers is rolling out a new customer service process. Customer service managers will need to edit cases for their subordinates, but not cases for other groups. Managers and users should be able to view all cases. What is the recommended solution to configure this? Choose 2 answers

A. Create standard role hierarchies
B. Set organization-wide sharing defaults to public read/only.
C. Create criteria-based sharing rules.
D. Set organization-wide sharing defaults to private.

**Answer:** AB

**NEW QUESTION 4**
- (Exam Topic 1)
The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

A. The account lookup field on the project record can be made optional.
B. Cross-object field updates between the Project and Account records are not supported
C. Users can only delete Accounts if they have access to related projects records
D. The account record can include roll-up summary field with data from the project records

**Answer:** AC

**NEW QUESTION 5**
- (Exam Topic 1)
Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

A. A summary report on the Opportunity object.
B. A summary report on the Account object.
C. A tabular report on the Account object.
D. A tabular report on the Opportunity object.

**Answer:** A

**NEW QUESTION 6**
- (Exam Topic 1)
The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

A. Create a validation rule using the distance() function
B. Create a validation rule using a compare operator
C. Create a validation rule using the geolocation() function
D. Create a validation rule using a not equal operator

**Answer:** D

**NEW QUESTION 7**
- (Exam Topic 1)
Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants

to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

**Answer:** C

---

**NEW QUESTION 8**
- (Exam Topic 1)
Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

A. Prevent access to secure data fields by sales process.
B. Specify a different page layout by sales process.
C. Enable field validation by sales process.
D. Create unique Opportunity stages by sales process.

**Answer:** BC

---

**NEW QUESTION 9**
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

**Answer:** D

---

**NEW QUESTION 10**
- (Exam Topic 1)
What salesforce functionality is ignored when processing field updates in workflow rules and approval processes? Choose 3 answers

A. Validation Rules
B. Decimal Places and Character Limits
C. Record Type Picklist Value Assignments
D. Multiple Currencies
E. Field Level Security

**Answer:** ACE

---

**NEW QUESTION 10**
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

**Answer:** BC

---

**NEW QUESTION 11**
- (Exam Topic 1)
Which statement is true when defining a Create custom action for the Contact object? Choose 2 answers

A. The create action will ignore field requirements
B. The create action can pre-define Contact field values
C. The create action allows a user to select a record type
D. The create action will respect validation rules

**Answer:** CD

---

**NEW QUESTION 12**
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules
D. Apex Classes

**Answer:** BC

**NEW QUESTION 15**
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

**Answer:** C

**NEW QUESTION 20**
- (Exam Topic 1)
Which capability allows an app builder to grant object-level access? Choose 2 answers

A. Assigning a user a Profile that allows Read access to an object
B. Assigning a user a Permission Set that allows for Read and Edit access to an object
C. Assigning a user a Public Group that allows for Read and Edit access to an object
D. Assigning a user a Role that allows Read access to an object.

**Answer:** AB

**NEW QUESTION 22**
- (Exam Topic 1)
Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and post closed follow-up comments fields. How can these requirements be met?

A. Use record types with field sets and restrict editing fields using field-level security.
B. Use field-level security on page layouts to restrict editing fields
C. Use multiple record types, page layouts and profiles.
D. Use field level security to mark fields as read only on the sales profile

**Answer:** B

**NEW QUESTION 25**
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

**Answer:** BD

**NEW QUESTION 30**
- (Exam Topic 1)
What type of field can be used to filter a Report Chart that has been added to a Page Layout?

A. Name Field
B. Formula Field
C. Matching ID Field
D. Standard Field

**Answer:** C

**NEW QUESTION 32**
- (Exam Topic 1)
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

**Answer:** AC

**NEW QUESTION 35**
- (Exam Topic 1)
At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2

answers

A. CASE( Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE( IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"),"img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE( Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

**Answer:** BD


**NEW QUESTION 40**
- (Exam Topic 1)
An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects. Which field types could be used in roll-up summary fields to accomplish this? Choose 3 answers

A. Currency
B. Percent
C. Date
D. Checkbox
E. Time

**Answer:** ABC


**NEW QUESTION 41**
- (Exam Topic 1)
Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

A. Formula Field
B. Workflow
C. Roll-up-summary field
D. Apex

**Answer:** B


**NEW QUESTION 43**
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private
sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

**Answer:** A


**NEW QUESTION 44**
......

# Thank You for Trying Our Product

\* 100% Pass or Money Back

    All our products come with a 90-day Money Back Guarantee.

\* One year free update

    You can enjoy free update one year. 24x7 online support.

\* Trusted by Millions

    We currently serve more than 30,000,000 customers.

\* Shop Securely

    All transactions are protected by VeriSign!

**100% Pass Your Platform-App-Builder Exam with Our Prep Materials Via below:**

https://www.certleader.com/Platform-App-Builder-dumps.html