



**Cisco**

## **Exam Questions 700-760**

Cisco Security Architecture for Account Managers

#### NEW QUESTION 1

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

**Answer:** B

#### NEW QUESTION 2

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. URL Filtering
- B. Web Security
- C. Email Security
- D. Identity & Access Control
- E. Malware Protection

**Answer:** DE

#### NEW QUESTION 3

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

**Answer:** AB

#### NEW QUESTION 4

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

**Answer:** AC

#### NEW QUESTION 5

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. user vulnerability
- C. access points
- D. slow containment
- E. large attack surface

**Answer:** BC

#### NEW QUESTION 6

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg
- C. Continuous analysis
- D. Context awareness

**Answer:** A

#### NEW QUESTION 7

What are three main areas of the Cisco Security Portfolio? (Choose three.)

- A. Firewalls
- B. Advanced Threat
- C. Cloud Security
- D. Roaming Security
- E. IoT Security
- F. Voice & Collaboration

**Answer:**

BCE

#### NEW QUESTION 8

How can partners leverage Cisco's award-winning resources and support to help customers?

- A. Access support, services, and resources whenever needed.
- B. Be the first to receive new innovations.
- C. Take advantage of incentives programs.
- D. Earn higher margins on each deal sold.

**Answer:** B

#### NEW QUESTION 9

What are two factors that influence customer IoT conversations'? (Choose two)

- A. Maturity
- B. Detection
- C. Motivation
- D. Protection
- E. Prevention

**Answer:** CE

#### NEW QUESTION 10

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

**Answer:** ABF

#### NEW QUESTION 10

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

**Answer:** CE

#### NEW QUESTION 14

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

**Answer:** B

#### NEW QUESTION 19

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

**Answer:** AE

#### NEW QUESTION 20

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Anomaly detection
- D. Threat protection

**Answer:**

B

#### NEW QUESTION 25

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

**Answer:** BD

#### NEW QUESTION 26

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two )

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

**Answer:** AC

#### NEW QUESTION 29

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

**Answer:** CD

#### NEW QUESTION 34

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

**Answer:** BD

#### NEW QUESTION 36

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