

## Platform-App-Builder Dumps

### Salesforce Certified Platform App Builder (SP19)

<https://www.certleader.com/Platform-App-Builder-dumps.html>



**NEW QUESTION 1**

- (Exam Topic 1)

Universal Containers is rolling out a new customer service process. Customer service managers will need to edit cases for their subordinates, but not cases for other groups. Managers and users should be able to view all cases. What is the recommended solution to configure this? Choose 2 answers

- A. Create standard role hierarchies
- B. Set organization-wide sharing defaults to public read/only.
- C. Create criteria-based sharing rules.
- D. Set organization-wide sharing defaults to private.

**Answer:** AB

**NEW QUESTION 2**

- (Exam Topic 1)

An app builder has created a report for sales people to view records from the custom object, some users have complained that they are unable to see all of the appropriate records. What steps should be taken to ensure data visibility within the report? Choose 3 Answers

- A. Check organization-wide defaults
- B. Check the user's profile for object settings.
- C. Check the report folder sharing settings
- D. Check reports filter
- E. Check Sharing rules

**Answer:** ABE

**NEW QUESTION 3**

- (Exam Topic 1)

Universal Containers has deployed custom tabs through change sets, without including the profiles, to production (enterprise edition). Which statement is true in regards to the visibility of custom tabs?

- A. Custom tabs are exposed for all users
- B. Custom tabs are hidden for all users
- C. Custom tabs are default off for all users
- D. Custom tabs are default on for all users

**Answer:** B

**NEW QUESTION 4**

- (Exam Topic 1)

At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

- A. The invoice must have at least one Master-Detail field for reporting.
- B. The Account record includes Invoice roll-up summary fields.
- C. The Invoice records have existing values in the Account.
- D. The Account is included in the workflow on the Invoice object.

**Answer:** B

**NEW QUESTION 5**

- (Exam Topic 1)

The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

- A. The account lookup field on the project record can be made optional.
- B. Cross-object field updates between the Project and Account records are not supported
- C. Users can only delete Accounts if they have access to related projects records
- D. The account record can include roll-up summary field with data from the project records

**Answer:** AC

**NEW QUESTION 6**

- (Exam Topic 1)

What the true statement is in regards to converting a tabular, summary, or matrix report to a joined report? Choose 3 answers

- A. Joined report blocks are formatted as matrix reports.
- B. Bucket fields are not supported in joined reports.
- C. Cross filters are not supported in joined reports
- D. The rows to display filter is not supported in Joined reports
- E. Report formula fields are nor supported in Joined reports

**Answer:** BCD

**NEW QUESTION 7**

- (Exam Topic 1)

Universal container needs to update a field on an account when an opportunity stage is changed to close lost. What can be used to accomplish this requirement? Choose 2

- A. Lightning Process Builder
- B. Approval Process
- C. Assignment Rules
- D. Workflow Rule

**Answer:** AD

#### NEW QUESTION 8

- (Exam Topic 1)

A custom object has a public reads only sharing settings that does not grant access using hierarchies. A dynamic sharing rule provides write access to the object to the global marketing public group if the record is marked as global. A user creates a new record and marks it as global. Who will have write access to the record?

- A. The global marketing public group and anyone above the owner in the role hierarchy
- B. The record owner and the global marketing public group.
- C. The global marketing public group, the record owner, and anyone above the owner in the role hierarchy.
- D. The record owner and anyone above the owner in the role hierarchy

**Answer:** B

#### NEW QUESTION 9

- (Exam Topic 1)

What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

- A. Cross-object workflow rules result in re-evaluation after field change.
- B. Workflow rules trigger validation rules on field updates
- C. Workflow rules trigger more workflow rules to be re-evaluated.
- D. A recursive loop potentially results in exceeding organizational limits.

**Answer:** CD

#### NEW QUESTION 10

- (Exam Topic 1)

An app builder wants to show groups as the last navigation menu item in the salesforce1 mobile app. however, the app builder is not able to select groups as one of the items on the drop-down menu. What could cause this?

- A. Groups is showing up in the recent section and not in the navigation menu
- B. Groups is not included in the selectCreate a criteria based sharing rule using the projects department that grd list for the navigation menu
- C. Groups is included in the smart search items but not on the navigation menu
- D. Groups cannot be the last item in the navigation menu.

**Answer:** C

#### Explanation:

Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation men groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section.

[https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize\\_s1\\_nav\\_about.htm](https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm)

#### NEW QUESTION 10

- (Exam Topic 1)

Representatives at Universal Containers use Salesforce to record information for leads. When new prospects are added, an outbound message is sent to SAP with lead's information. Which automation process will accomplish this without writing any code?

- A. Create a process using Lightning Process Builder to send the outbound message.
- B. Create a Workflow Rule with an outbound message as the action
- C. Use Visual Workflow to create a wizard that will send an outbound message.
- D. Design an Approval Process that sends an outbound message upon arrival.

**Answer:** B

#### NEW QUESTION 12

- (Exam Topic 1)

A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

- A. Formula
- B. Number
- C. Roll-up Summary
- D. Date

**Answer:** A

#### NEW QUESTION 13

- (Exam Topic 1)

A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

- A. The record is deleted and placed in the recycle bin.
- B. The master record can't be deleted if it has a child record.
- C. The look-up field on the junction object record is cleared.
- D. The record is permanently deleted and can't be restored.

**Answer:** A

**NEW QUESTION 15**

- (Exam Topic 1)

A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

- A. Use a custom formula field.
- B. Use a custom image field.
- C. Use a custom number field.
- D. Use a custom text field

**Answer:** A

**NEW QUESTION 17**

- (Exam Topic 1)

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

- A. Changing the data type of a field used in an apex class from number to text.
- B. Changing the data type of a field used in a report from a text to an encrypted field
- C. Changing the data type of a field used as an external id from number to text.
- D. Changing the data type of a field used in lead conversion from number to text

**Answer:** C

**NEW QUESTION 19**

- (Exam Topic 1)

Where can a custom button be placed? Choose 3 answers

- A. On the User Object
- B. On the Custom List View
- C. On a Person Account
- D. On a related list
- E. On a Web-to-Case form

**Answer:** BCD

**NEW QUESTION 23**

- (Exam Topic 1)

What is a true statement in regards to creating custom report types?

- A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
- B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
- C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
- D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

**Answer:** C

**NEW QUESTION 26**

- (Exam Topic 1)

Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

- A. Prevent access to secure data fields by sales process.
- B. Specify a different page layout by sales process.
- C. Enable field validation by sales process.
- D. Create unique Opportunity stages by sales process.

**Answer:** BC

**NEW QUESTION 31**

- (Exam Topic 1)

Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

- A. Create an approval process on the User object to assign a permission set
- B. Create a flow on the user object to assign a permission set.
- C. Create a lightning process on the user object to launch a flow.
- D. Create a workflow rule on the User object to assign a permission set.

**Answer:** BC

**NEW QUESTION 36**

- (Exam Topic 1)

The VP of Sales at Universal Containers has requested that Sales reps be given access to view all Accounts in Salesforce. However, they've also requested that sales reps only be allowed to create new Opportunities on Accounts they own. How can this requirement be met?

- A. Create an Opportunity Validation Rule that compares the Opportunity and Account Owners
- B. Create a new Opportunity Quick Action that validates Account ownership.
- C. Set the Organization-Wide Defaults sharing on Opportunities to Private and recalculate sharing.
- D. Set the Organization-Wide Defaults sharing on Opportunities to Controlled by Parent.

**Answer:** D

**NEW QUESTION 39**

- (Exam Topic 1)

Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the "Allow Customer Invitations" Chatter setting. What permission is granted to Customers when invited to Chatter Group?

- A. The ability to invite members to groups of which they are a member
- B. The ability to @mention accounts of which they are a contact.
- C. The ability to request access to public groups
- D. The ability to interact with members of their groups

**Answer:** D

**NEW QUESTION 42**

- (Exam Topic 1)

What is a use case for approval processes? Choose 2 answers.

- A. Approve expense reports automatically when less than \$50.
- B. Update the PTO record field with the user's manager.
- C. Require the CFO to review the salary range for all job offers.
- D. Ensure an opportunity that has at least one product added.

**Answer:** AC

**NEW QUESTION 47**

- (Exam Topic 1)

What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

- A. Formula
- B. Currency
- C. Number
- D. Percent
- E. Date

**Answer:** BCD

**NEW QUESTION 52**

- (Exam Topic 1)

Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and post closed follow-up comments fields. How can these requirements be met?

- A. Use record types with field sets and restrict editing fields using field-level security.
- B. Use field-level security on page layouts to restrict editing fields
- C. Use multiple record types, page layouts and profiles.
- D. Use field level security to mark fields as read only on the sales profile

**Answer:** B

**NEW QUESTION 57**

- (Exam Topic 1)

Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

- A. Visual Workflow
- B. Salesforce1 Mobile App
- C. Lightning Process Builder
- D. Standalone Lightning App

**Answer:** BD

**NEW QUESTION 59**

- (Exam Topic 1)

Universal containers needs to flag leads with one or more business areas. They need to add a field to capture these to the lead records. There is no need to report

on this field. What is the appropriate field type?

- A. Radio Buttons(multi-select)
- B. Picklist
- C. Text Area
- D. Picklist (multi-select)

**Answer: D**

**NEW QUESTION 62**

- (Exam Topic 1)

What is the capability of a schema builder? Choose 2 answers

- A. To update description of standard and custom objects.
- B. To modify custom field help text on standard objects
- C. To create new look-up or master-detail object relationship
- D. To enable field history tracking on standard objects.

**Answer: BC**

**NEW QUESTION 67**

- (Exam Topic 1)

An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

- A. Unique
- B. Required
- C. External ID
- D. Text (encrypted)

**Answer: AC**

**NEW QUESTION 68**

- (Exam Topic 1)

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.
- B. Users must have certain permissions to access public, hidden, or shared folder.
- C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.
- D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

**Answer: AC**

**NEW QUESTION 70**

- (Exam Topic 1)

User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed. How should the App Builder enable the functionality?

- A. By creating a custom "Create a Record" Action on the Account.
- B. By creating a custom "Detail Page" Button on the Account.
- C. By creating a custom "Detail Page" Button on the Contract.
- D. By creating a custom "Create a Record" Action on the Contract

**Answer: A**

**NEW QUESTION 72**

- (Exam Topic 1)

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

- A. Formula Field
- B. Workflow
- C. Roll-up-summary field
- D. Apex

**Answer: B**

**NEW QUESTION 74**

- (Exam Topic 1)

What is a key consideration when using unmanaged packages? Choose 2 answers

- A. A namespace is not required to create an unmanaged package.
- B. The person who created the unmanaged package can change or update installed components
- C. The person who created the unmanaged package has no control over the installed components
- D. A namespace is required to create an unmanaged package.

**Answer: AC**

**NEW QUESTION 75**

- (Exam Topic 1)

A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

- A. Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.
- B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
- C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
- D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

**Answer:** A

**NEW QUESTION 76**

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