

Microsoft

Exam Questions MB6-896

Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations



NEW QUESTION 1

A customer reports that the representative who took their order earlier in the day incorrectly entered the order. You need to determine which customer service representative entered the order and if any modifications to the order have been made. What are two possible ways to achieve the goal? Each correct answer presents a complete solution.

- A. Run the Order holds report.
- B. View the Order scripts pages.
- C. View the Order hold page.
- D. View the Order events history inquiry page.
- E. Run the Order events report.

Answer: DE

NEW QUESTION 2

You use standard costing as the costing methodology for all products. You need to run a report that shows all inventory that is over 60 days old or over 90 days old. Which report should you use?

- A. Vendor aging
- B. Inventory aging
- C. Materials in process
- D. Standard cost transactions

Answer: B

NEW QUESTION 3

You are creating a customer record. You need to add transportation costs to customer orders. What should you define?

- A. Sales Tax Group
- B. Terms of Payment
- C. Delivery Terms
- D. Mode of Delivery

Answer: D

NEW QUESTION 4

You are configuring a new legal entity. You need to map the main accounts for inventory posting. What should you configure?

- A. item model groups
- B. product dimension groups
- C. tracking dimension groups
- D. item groups

Answer: D

Explanation: <https://technet.microsoft.com/en-us/library/aa572815.aspx>

NEW QUESTION 5

You need to create a group to organize customers that share similar sales commission attributes. Which group should you use?

- A. Vendor group
- B. Customer group
- C. Customer groups for commissions
- D. Commission group

Answer: C

NEW QUESTION 6

Your company's human resources department has purchased a new computer monitor and the expenses need to be assigned to the IT department. You need to create an inventory journal to expense an item against a different department. Which type of inventory journal should you use?

- A. Bill of materials (BOM)
- B. Inventory adjustment
- C. Movement
- D. Transfer

Answer: C

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/inventory-journals>

NEW QUESTION 7

You need to flag an item for direct delivery.

Which two actions should you perform? Each correct answer presents part of the solution.

- A. Select a Direct delivery warehouse for the product.
- B. Enable the Direct delivery slider on the products.
- C. Select a default vendor for the product.
- D. Select a Direct delivery site for the product.

Answer: BC

NEW QUESTION 8

You need to group various delivery modes together in order to calculate and apply automatic charges to sales orders.

What should you create?

- A. Customer group
- B. Item charge group
- C. Mode of delivery
- D. Delivery charges group

Answer: D

Explanation: <https://technet.microsoft.com/en-us/library/jj683227.aspx>

NEW QUESTION 9

Which of the following factors should be considered for delivery data control functionality?

- A. transport times
- B. converge calendar
- C. vendor calendars
- D. order deadlines
- E. inventory lead time

Answer: E

Explanation: <https://technet.microsoft.com/en-us/library/aa498551.aspx>

NEW QUESTION 10

You are the quality manager for a company. You to set up a test for specific components of an item.

You need to configure the system to indicate whether tests pass or fail. What should you configure?

- A. item quality group
- B. quality group
- C. test outcomes
- D. item sampling

Answer: C

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/enable-quality-management>

NEW QUESTION 10

You need to define charges specific to a customer or vendor that will be automatically added when new sales or purchase orders (POs) are created.

Which three types of charge groups can you define as auto charges? Each correct answer presents a complete solution.

- A. Cash discounts
- B. Billing codes
- C. Items
- D. Customers
- E. Vendors

Answer: CDE

NEW QUESTION 12

You create 10 new product masters and release them to a legal entity. You need to validate that the product setup is complete.

Which three fields does the Validate function check to ensure that a value is populated? Each correct answer presents part of the solution.

- A. Charges group
- B. Item model group
- C. Cost group
- D. Item group
- E. Product dimension group

Answer: BDE

Explanation: <https://community.dynamics.com/ax/b/axsupchainmang/archive/2012/12/06/understanding-the-product-validation-process-in-dynamics-ax-2012>

NEW QUESTION 14

Which two statements regarding site creation are true? Each correct answer presents a complete solution.

- A. A single site can only contain a single warehouse.
- B. A single legal entity can use multiple sites.
- C. A site can be shared by multiple legal entities.
- D. A site shares interrelated transactions.

Answer: BD

NEW QUESTION 16

For all the customers in a specific geographical area, you must assess a four percent charge due to a recent government regulation. You need to configure Microsoft Dynamics 365 for Finance and Operations to automatically assess the charge for appropriate customers. What should you configure?

- A. a delivery charge group
- B. a customer charge group
- C. a service item
- D. a state sales tax group

Answer: D

NEW QUESTION 19

Which action on a sales order indicates that physical inventory has been deducted?

- A. Invoice a sales order.
- B. Create a sales order.
- C. Post a packing slip for a sales order.
- D. Pick a sales order.

Answer: D

NEW QUESTION 21

You are the accounts payable manager for a company. You activate the change management feature and create a purchase order for 2,000 units of an item that is not currently in stock. You need to change the quantity to 2,400 units. You need to update the purchase order while change management configures for the vendor. The purchase order is approved and your manager asks you to upgrade the item's quantity for 2,400 units. Which action should you perform?

- A. Click on Recall in the Workflow area, update, and resubmit to workflow.
- B. Disable the change management feature and update the quantity.
- C. Click on the Request change button and update the quantity.
- D. Click on the Edit button and update the quantity.

Answer: C

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/procurement/purchase-order-approval-confirmation>

NEW QUESTION 22

Which two actions can be performed on the sales quotation? Each correct answer presents a complete solution.

- A. Confirm quotation
- B. Revoke quotation
- C. Approve quotation
- D. Send quotation

Answer: AD

Explanation: <https://technet.microsoft.com/en-us/library/aa551291.aspx>

NEW QUESTION 27

You receive an order from a supplier. One item that is listed on the packing slip is damaged. You need to return the damaged item. You have created a purchase order with return order type. What should you do next?

- A. Generate a receipt list.
- B. Specify a RMA number.
- C. Specify a disposition code.
- D. Create a credit note.

Answer: B

NEW QUESTION 29

You need to add a flat fee of \$500.00 for freight to any sales order that includes item number A0001. What should you configure?

- A. charge codes
- B. change management
- C. delivery schedules
- D. direct delivery

Answer: A

NEW QUESTION 32

You need to configure a customer record to enable shipment of orders to the customer by rail. What should you do first?

- A. Set up a delivery charges group.
- B. Create terms of delivery.
- C. Create a mode of delivery.
- D. Create a destination code.

Answer: C

NEW QUESTION 35

You need to apply an additional 15 percent freight charge for all purchase orders that you procure from specific vendors. Which two groups should you create? Each correct answer is part of the solution.

- A. vendor charges group
- B. item charges groups
- C. delivery charges groups
- D. automatic charges group

Answer: AC

NEW QUESTION 37

Which two choices are required to confirm a quotation? Each correct answer presents part of the solution.

- A. Quotation must be set to a status of Sent.
- B. Prospect must be converted to a customer.
- C. Prospect must contain a contact.
- D. Quotation must be set to a status of Approved.

Answer: CD

NEW QUESTION 40

You observe that the small boxes of a specific product are not selling well compared to the large boxes of the same product. You need to know how many of the small boxes of the product you have on hand and where the boxes are located. Which report should you use?

- A. Location label
- B. On-hand inventory
- C. Inventory by inventory dimension aging
- D. Physical inventory by inventory dimension

Answer: D

NEW QUESTION 42

Which status is required before you can generate a picking list for a sales order?

- A. Open Order
- B. Printed
- C. Charges
- D. Confirmed

Answer: A

NEW QUESTION 43

You are the accounts payable coordinator for a company. You need to apply fees to items and purchase orders so that your company can track charges that you apply to services such as freight, transport, and postage. Which three methods can you use? Each correct answer presents a complete solution.

- A. automatic set up of charges
- B. set up charge codes
- C. manual set up of charges

- D. charges groups
- E. price charges

Answer: BCE

NEW QUESTION 46

What is the purpose of a quality order in Microsoft Dynamics 365 for Finance and Operations?

- A. Track issues with customers or vendors.
- B. Define a set of one or more tests that must be performed.
- C. Define locations where quality tests must be performed.
- D. Validate the results of quality testing.

Answer: B

NEW QUESTION 48

Which steps are needed to set up the transport calendar in Microsoft Dynamics 365 for Finance and Operations?

- A. Sales and marketing, Modes of delivery
- B. Inventory management, Transport days
- C. Organization administration, Calendars
- D. Inventory management, Modes of delivery

Answer: A

Explanation: <https://technet.microsoft.com/en-us/library/aa571810.aspx>

NEW QUESTION 49

You add a new a new product to the system. You plan to add attributes for the product. You need to ensure that a user can select from an alphabetical list of specifications. Which type of attribute should you create?

- A. Boolean
- B. Reference
- C. Integer
- D. Text

Answer: D

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/enable-quality-management>

NEW QUESTION 53

You are creating new attributes for an apparel company. You create three new attributes that are related to the Shirts category. You need to assign the three new attributes to the Shirts category. What should you create?

- A. attribute types
- B. batch attributes
- C. attribute groups
- D. batch attribute groups

Answer: A

NEW QUESTION 58

You are setting up policies for tracking inventory throughout its lifecycle. You need to configure a tracking dimension group so that each item has a unique serial number. Which two settings should you configure? Each correct answer presents part of the solution.

- A. Primary stocking
- B. Active
- C. Serial number control
- D. Coverage plan by dimension

Answer: CD

NEW QUESTION 63

A customer reports that an item they ordered was damaged when it arrived. You instruct the customer to return the item to your warehouse. You need to remove the item from your inventory and ship a new item to the customer. Which disposition action should you use on the return order?

- A. Scrap
- B. Replace and credit
- C. Credit
- D. Replace and scrap

Answer: D

NEW QUESTION 66

You are a consultant implementing Microsoft Dynamics 365 for Finance and Operations. You need to explain the various types of invoice matching that are available.

Which three should you select? Each correct answer presents a complete solution.

- A. terms of payment
- B. three-way
- C. invoice totals
- D. two-way
- E. cash discount

Answer: BCD

NEW QUESTION 67

You create a sales quotation for a new prospect. The prospect agrees to the terms of the quotation.

You attempt to confirm the quotation. The Confirm option for the quotation is not enabled. You need to confirm the quote.

What should you do?

- A. Save the quotation.
- B. Convert the prospect to a customer.
- C. Accept the quotation.
- D. Change the status of the quotation.

Answer: B

NEW QUESTION 72

You are the purchasing agent for a company.

You need to create a request for quotation for a product that has not been added to Microsoft Dynamics 365 for Finance and Operations.

What should you use?

- A. Item
- B. Open
- C. Category
- D. Solicitation

Answer: C

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/procurement/tasks/create-request-quotation>

NEW QUESTION 76

You plan to submit a quotation to a prospect to sell them equipment.

The selling prices that you list on the quotation must generate a contribution ratio of at least 30 percent.

You need to create the sales quotation. Which sales quotation option should you use?

- A. find prices
- B. total discount
- C. price simulation
- D. multiline discount

Answer: C

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/sales-marketing/price-simulation>

NEW QUESTION 78

A company has two sales groups. A member of the Eastern sales group creates a new sales order for a customer.

The sales order line is calculating the commission for the Central sales group instead of the Eastern sales group.

You need to generate the commission for the Eastern sales group. What should you use?

- A. The sales journal
- B. The Commission calculation page
- C. The Commission posting page
- D. The line details for the sales order

Answer: B

NEW QUESTION 82

You need to create a purchase requisition and understand the status before you submit it to the workflow.

What is the status of the purchase requisition before submitting it to the workflow?

- A. Draft
- B. In review
- C. In process
- D. Approved

Answer: A

NEW QUESTION 86

You are the quality manager for a company.
Many customers complain about product A0001 due to low quality. You decide to require stricter quality monitoring.
You need to ensure that when a certain item is received, the item is automatically quarantined.
Which group should you assign an item to for automatic quarantining?

- A. tracking dimension group
- B. item model group
- C. item group
- D. storage dimension group

Answer: B

NEW QUESTION 90

Which two processes will result in an inventory revaluation before month end? Each correct answer presents part of the solution.

- A. general ledger adjustment
- B. item receipt
- C. inventory transfer
- D. inventory adjustment
- E. cycle count

Answer: BD

NEW QUESTION 92

You are the purchasing manager for a company. One or more products on a packing slip are not delivered in a shipment from a supplier.
You need to determine the next step that should be taken in response to not receiving products listed on the packing slip.
What should you do?

- A. Create a receipt list for the purchase order.
- B. Create a credit note for the purchase order.
- C. Create a case for the purchase order.
- D. Create a product receipt for the purchase order.

Answer: D

NEW QUESTION 93

You are the accounts receivable manager at Contoso. Ltd.
You must configure commission calculations based on information provided from the sales team and upper management.
You need to configure the groups for commission calculations.
Which three types of groups should you configure? Each correct answer presents a complete solution.

- A. Item discount groups
- B. Customer groups for commission
- C. Item groups
- D. Sales groups
- E. Price tolerance groups

Answer: BCD

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/sales-marketing/tasks/set-up-sales-commission-rules>

NEW QUESTION 98

You are the quality manager for your company.
You need to configure the system to allow quality testing of some items from every purchase order received.
What should you configure?

- A. quality test group
- B. quality association
- C. manual quality order
- D. quality test

Answer: A

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/inventory/enable-quality-management>

NEW QUESTION 99

Which two activities occur as part of a purchase requisition workflow? Each correct answer presents part of the solution.

- A. approve of the purchase requisition
- B. submit the purchase order to the vendor
- C. create a purchase order
- D. submit a purchase requisition

Answer:

AD

Explanation: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/supply-chain/procurement/purchase-requisitions-workflow>

NEW QUESTION 101

You negotiate product-specific pricing with a customer for two products.
You need to create a sales price trade agreement for the customer that includes the two products.
Which three actions should you perform? Each answer represents part of the solution.

- A. Validate and post the journal.
- B. Enter the journal lines for each product.
- C. Create a trade agreement journal.
- D. Select a relation of line discount (sales.)
- E. Select an account code of Group.

Answer: ACD

NEW QUESTION 104

You are implementing Microsoft Dynamics 365 for Finance and Operations for a new customer.
You need to use a weighted average for all items as the costing methodology. Which type of group should you configure?

- A. Tracking dimension group
- B. Item group
- C. Item model group
- D. Product dimension group

Answer: C

Explanation: <https://technet.microsoft.com/en-us/library/aa577092.aspx>

NEW QUESTION 105

You need to configure a specific vendor account to allow contact people from the vendor to view, update, and request changes on purchase order (POs).
What should you do?

- A. On the vendor account, select an option for the Collaboration activation field.
- B. Create new Enterprise Portal users for each contact.
- C. Then, give the users access to the vendor account.
- D. Create a new user account for each contact.
- E. Then, assign each user to the Vendor (External) security role.
- F. On the vendor account, set the value of the On hold field to None.

Answer: B

NEW QUESTION 110

You are setting up a new customer in Microsoft Dynamics 365 for Finance and Operations. You need to assign the customer to a customer group.
Which three pieces of information should you include in the customer group? Each correct answer presents part of the solution.

- A. credit limit
- B. default tax group
- C. terms of payment
- D. price group
- E. default write off reason

Answer: BCD

Explanation: <https://technet.microsoft.com/en-us/library/aa550231.aspx>

NEW QUESTION 113

You work for a dairy company.
Raw milk is purchased by the liters but is consumed in the bill of materials (BOMs) and formulas by the gram. Each finished milk product is tracked in the inventory system by the physical quantity of milk containers that were produced.
You need to configure a unit of measure conversion based on liters and grams. How should you configure this conversion?

- A. Create one item number that uses grams as the unit of measure.
- B. Create a second item number that uses liters as the unit of measure.
- C. Create transfer between the items when you need to purchase or consume the items.
- D. Create one item number.
- E. Create an intra-unit conversion on the product to convert the grams to liters.
- F. Create one item number with two different configurations.
- G. Set one configuration to grams and the other to liter.
- H. Then, create transfers between the configurations when you need to purchase or consume the items.
- I. Create an inter-unit conversion on the product to convert the grams to liters.

Answer: D

NEW QUESTION 114

You are an accounts payable manager. You have an agreement with a vendor that defective items will be returned with a reference to the original purchase order. You need to create a vendor credit note.

Which three methods can be used to create a vendor credit note? Each answer presents a complete solution.

- A. Create a purchase order with the purchase type set to journal.
- B. Create a purchase order line for a negative quantity.
- C. Create credit notes on the PO header.
- D. Create a purchase order with the purchase type set to returned order.
- E. Create a purchase order with the purchase type set to blanket order.

Answer: BCD

NEW QUESTION 115

Which two types of trade agreements are supported in Microsoft Dynamics 365 for Finance and Operations? Each correct answer presents a complete solution.

- A. multiline discounts
- B. threshold discounts
- C. mix and match discounts
- D. line discounts
- E. quantity discounts

Answer: AD

NEW QUESTION 120

Your company agrees on a purchase price with a supplier for specific products.

The purchasing agreement specifies that the total number of items delivered within a single year cannot exceed 10,000.

You need to create a purchase agreement for the upcoming year.

What should you do?

- A. Create purchase agreements based on quality and weight.
- B. Put purchase agreement on hold during ordering.
- C. Create a release order when no commitment is defined for quantity of product.
- D. Enable Max is enforced.

Answer: D

NEW QUESTION 122

As the accounts payable manager, you have been tasked with creating a purchase order and adding any necessary charges.

You need to add freight and insurance charges to a purchase order.

What are two possible ways of adding freight and insurance charges to a purchase order? Each answer represents a complete solution.

- A. Distribute amounts per purchase order line.
- B. Create a new journal for the freight and insurance charges.
- C. Create an item charge group with auto charges for specific vendor groups.
- D. Add two charge codes against the item in the purchase line.

Answer: CD

NEW QUESTION 125

When a receipt date is entered on a sales order, the system must compute the shipment date and adjust the priority for shipment.

You need to configure Microsoft Dynamics 365 for Finance and Operations to meet the requirements.

Which three parameters should you configure? Each correct answer presents part of the solution.

- A. working days
- B. sales lead time
- C. stock availability
- D. delivery date control
- E. reservation status

Answer: BCD

NEW QUESTION 130

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