

## Exam Questions 700-751

Cisco SMB Product and Positioning Technical Overview

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#### NEW QUESTION 1

What is the key architectural component that allows Cisco Meraki's datacenters to be fully HIPAA and PCI compliant?

- A. Layer 7 application fingerprinting
- B. Out-of-band control plane
- C. Non-existent command line interface
- D. Controller and server-free design

**Answer: B**

#### NEW QUESTION 2

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Small form factor makes it easy to install and service
- B. Network based backup solution for mission critical application
- C. Provide first line of defense against threats
- D. Integrated secure Wi-Fi to support guest devices

**Answer: C**

#### NEW QUESTION 3

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Separate guest traffic from production traffic at reasonable OpEx
- B. Simplify deployment for organizations with limited IT staff
- C. Provide single pane of glass for routing and switching
- D. Need to identify potentially malicious rogue devices or users
- E. Obtain enterprise-class solution features at the SMB price

**Answer: AE**

#### NEW QUESTION 4

Which device is a cloud managed switch?

- A. Cisco 220/250
- B. Cisco Catalyst 2960-L
- C. Cisco 350X/550X
- D. Cisco Meraki MS 250/350

**Answer: C**

#### NEW QUESTION 5

What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Enterprise
- B. Defended
- C. Comprehensive
- D. Essential
- E. Advanced Security

**Answer: AE**

#### Explanation:

[https://documentation.meraki.com/zGeneral\\_Administration/Licensing/Cisco\\_Meraki\\_Licensing#MX\\_Licensin](https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin)

#### NEW QUESTION 6

Which two trends are helping to drive customer digital transformation? (Choose two)

- A. Need to automate and simplify the way IT manages and deploys networks
- B. IT budgets are growing to address the pace of technology introduction
- C. Businesses must differentiate customer experiences
- D. New technology take a slower and measured development path
- E. Decreases in the number of industry and national security regulations

**Answer: CD**

#### NEW QUESTION 7

Which two Cisco security solutions provide customers with reliable visibility and control to facility management of their entire environment? (Choose two.)

- A. Cisco Talos is the industry leading threat intelligence organization
- B. Cisco offers controls for Data Loss Prevention (DLP) with more than 100 predefined policies covering government, private sector regulations, and custom company-specific regulations
- C. Cisco allows customers to pick the solutions that are right for their business to address threats specific to their environment
- D. Cisco provides enhanced threat awareness by compiling billions of worldwide daily transactions through cloud-based threat intelligence

E. Cisco Security Manager and Firepower Management Center provide centralized management options for NGFW, NGIPS, and VPN

**Answer:** DE

#### NEW QUESTION 8

Which two statements regarding Wi-Fi simplicity of Mobility Express are true? (Choose two.)

- A. Additional dedicated controller appliance required to manage up to 25 access points
- B. Provides enterprise features for larger deployments
- C. Activates enterprise best practice settings by default
- D. Tunnels Guest traffic to a central site
- E. Can deploy a "set and forget" Wi-Fi network for SMB in minutes

**Answer:** AD

#### NEW QUESTION 9

Which are two features of the Cisco 1100 or 4000 series ISR router product lines? (Choose two.)

- A. Limited connectivity options
- B. Advanced LTE backup connectivity offering network resiliency for business continuity
- C. 50 to 200 Mbps WAN connections with rich branch services - the same services found at HQ
- D. Cloud-based hardware management
- E. Unified communications with series build apps for Cisco TDM

**Answer:** BC

#### NEW QUESTION 10

How is an Organization defined within the context of the Meraki Dashboard?

- A. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- B. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- C. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

**Answer:** A

#### NEW QUESTION 10

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

**Answer:** AE

#### NEW QUESTION 14

Which are two characteristics of Cisco Umbrella? (Choose two.)

- A. Provides protection when on the VPN
- B. Improve Application Performance
- C. Simple manual installation of hardware
- D. Subscription-based model
- E. Delivered from the cloud

**Answer:** CE

#### NEW QUESTION 16

How does Cisco Business-Class SMB switches provide two simplified managements? (Choose two.)

- A. Standalone Configuration with Web GUI
- B. Limited scalability and hardware choices
- C. Integrated live tools for fast troubleshooting
- D. Cisco Prime Infrastructure Support
- E. Uncompromised security enabled by TrustSec and Identity Services Engine (ISE)

**Answer:** AD

#### NEW QUESTION 20

How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Highly scalable architecture
- C. Fully mobility enabled

D. Significant Reduction in cabling cost

**Answer:** C

**NEW QUESTION 24**

Which device belongs to Business Class Cisco On-Premise Switching Solutions?

- A. Cisco 350X/550X
- B. Cisco Meraki MS 250/350
- C. Cisco Catalyst 2960-L
- D. Cisco Meraki MS 225

**Answer:** B

**NEW QUESTION 26**

Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

- A. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- B. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
- C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
- D. 84% of enterprises are experiencing endpoint device growth in remote sites.

**Answer:** A

**NEW QUESTION 28**

Which statement correctly defines how Cisco Meraki devices behave should they not be able to contact the Meraki Cloud server?

- A. The devices may be re-initiated into a backup mode if an administrator manually intervenes using a direct, local connection.
- B. The network devices attempt to establish a connection to a locally hosted database server that has been configured for high availability.
- C. The network stops passing traffic across all devices and then interlaces including any connected non-Cisco Meraki devices
- D. The network devices continue to function normally (traffic flows at full line rate), but management and configuration functions are interrupted

**Answer:** D

**NEW QUESTION 32**

Which are two major security challenges that occur due to proliferation of users, devices, and applications at the branch? (Choose two.)

- A. Increased complexity for mitigation
- B. Increased complexity for mobility
- C. Increased threat surface area
- D. Increase in threat naivety
- E. Increased complexity in Omni-channel experience

**Answer:** BC

**NEW QUESTION 35**

What is the right approach to achieve secure infrastructure against attack requirements of WAN connectivity?

- A. Operational simplicity for server infrastructure
- B. Monitoring application performance
- C. Simple and agile service deployment model
- D. Introduce Advanced Threat Defense solution

**Answer:** D

**NEW QUESTION 37**

Which three products are in the Cisco Calling portfolio? (Choose three.)

- A. Skype for Business
- B. IP Office
- C. Business Edition
- D. Webex Calling
- E. Unified Communications Manager
- F. Mobility Express

**Answer:** CDE

**NEW QUESTION 42**

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
- B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

**Answer:** BD

**NEW QUESTION 44**

Which two products are considered a part of the Cisco Meraki full stack? (Choose two.)

- A. MR wireless access points
- B. UCS servers
- C. MX security appliances
- D. Aironet wireless access points
- E. Catalyst switches

**Answer:** CE

**Explanation:**

<https://meraki.cisco.com/blog/tag/fullstack/>

**NEW QUESTION 48**

Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education? (Choose two.)

- A. Classroom polling
- B. IP camera
- C. POS/MICROS
- D. Interactive white board
- E. Display/E-banner

**Answer:** AC

**NEW QUESTION 53**

Which two tools allow administrators to maximize the security of their Dashboard management accounts? (Choose two.)

- A. Local (direct) access only policies
- B. Captcha challenge-response tests
- C. Role-based administration
- D. Two-factor authentication
- E. Biometric authentication

**Answer:** CD

**NEW QUESTION 56**

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