

## Exam Questions 700-751

Cisco SMB Product and Positioning Technical Overview

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#### NEW QUESTION 1

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Separate guest traffic from production traffic at reasonable OpEx
- B. Simplify deployment for organizations with limited IT staff
- C. Provide single pane of glass for routing and switching
- D. Need to identify potentially malicious rogue devices or users
- E. Obtain enterprise-class solution features at the SMB price

**Answer:** AE

#### NEW QUESTION 2

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Low-frequency trading transactions
- B. Distributed databases
- C. AI/ML with dense GPUs
- D. Microprocessor design
- E. Cloud computing

**Answer:** BD

#### NEW QUESTION 3

What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Enterprise
- B. Defended
- C. Comprehensive
- D. Essential
- E. Advanced Security

**Answer:** AE

#### Explanation:

[https://documentation.meraki.com/zGeneral\\_Administration/Licensing/Cisco\\_Meraki\\_Licensing#MX\\_Licensin](https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin)

#### NEW QUESTION 4

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. Extending voice to small office and teleworker
- B. Unified Threat Management
- C. Built-in SD-WAN
- D. 100% centralized cloud management
- E. Secure remote collaboration

**Answer:** AE

#### NEW QUESTION 5

Which two Cisco security solutions provide customers with reliable visibility and control to facility management of their entire environment? (Choose two.)

- A. Cisco Talos is the industry leading threat intelligence organization
- B. Cisco offers controls for Data Loss Prevention (DLP) with more than 100 predefined policies covering government, private sector regulations, and custom company-specific regulations
- C. Cisco allows customers to pick the solutions that are right for their business to address threats specific to their environment
- D. Cisco provides enhanced threat awareness by compiling billions of worldwide daily transactions through cloud-based threat intelligence
- E. Cisco Security Manager and Firepower Management Center provide centralized management options for NGFW, NGIPS, and VPN

**Answer:** DE

#### NEW QUESTION 6

What is the interface used to access the Cisco Meraki Dashboard?

- A. Terminal (Mac) or Command Prompt (Windows)
- B. Secure Shell (SSH)
- C. Cisco IOS command line interface (CLI)
- D. Web browser

**Answer:** D

#### NEW QUESTION 7

What does Cisco's Enterprise class SMB switch web UI provide?

- A. Secure and Consistent onboarding experience
- B. Cisco Prime Infrastructure manageability

- C. Interactive dashboard for key metrics at-a-glance
- D. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play

**Answer:** D

#### NEW QUESTION 8

Which device belongs to Business Class Cisco On-Premise Switching Solutions?

- A. Cisco 350X/550X
- B. Cisco Meraki MS 250/350
- C. Cisco Catalyst 2960-L
- D. Cisco Meraki MS 225

**Answer:** B

#### NEW QUESTION 9

Which are two major security challenges that occur due to proliferation of users, devices, and applications at the branch? (Choose two.)

- A. Increased complexity for mitigation
- B. Increased complexity for mobility
- C. Increased threat surface area
- D. Increase in threat naivety
- E. Increased complexity in Omni-channel experience

**Answer:** BC

#### NEW QUESTION 10

Which three products are in the Cisco Calling portfolio? (Choose three.)

- A. Skype for Business
- B. IP Office
- C. Business Edition
- D. Webex Calling
- E. Unified Communications Manager
- F. Mobility Express

**Answer:** CDE

#### NEW QUESTION 10

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
- B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

**Answer:** BD

#### NEW QUESTION 14

Which two router models are the right fit for customers requiring best-in-class routing, voice, and video, but are limited in space availability for hosting the hardware? (Choose two.)

- A. RV Series
- B. 1100 series ISR
- C. Meraki MX
- D. 4000 Series ISR
- E. 800 series ISR

**Answer:** BE

#### NEW QUESTION 17

Which two features of the Cisco catalyst 1100 ISR router deliver a high performance and high-quality experience? (Choose two.)

- A. Unified communications with series build apps for Cisco TDM
- B. WAN and application optimization with WAAS
- C. Mobility express to simplify wireless deployment and operation
- D. 802.11 ac Wi-Fi support
- E. Application hosting

**Answer:** CD

#### NEW QUESTION 19

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Limit secure access to growing set of Cloud applications
- B. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment, and unify management
- C. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- D. Cisco delivers a common platform across network, infrastructure, appliances, and the cloud
- E. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats

**Answer:** BC

#### NEW QUESTION 23

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