

## Exam Questions 700-760

Cisco Security Architecture for Account Managers

<https://www.2passeasy.com/dumps/700-760/>



#### NEW QUESTION 1

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

**Answer:** BC

#### NEW QUESTION 2

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** BC

#### Explanation:

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

#### NEW QUESTION 3

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

**Answer:** B

#### NEW QUESTION 4

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

**Answer:** AB

#### NEW QUESTION 5

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two )

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

**Answer:** AD

#### NEW QUESTION 6

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. user vulnerability
- C. access points
- D. slow containment
- E. large attack surface

**Answer:** BC

#### NEW QUESTION 7

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA

- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

**Answer:** BDF

#### NEW QUESTION 8

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Creates new market opportunities
- B. Delivers excellent partner and customer support
- C. Generates higher margins on each sale
- D. Provides solutions at the lowest cost
- E. Offers more than just niche products
- F. Is committed to security

**Answer:** BEF

#### NEW QUESTION 9

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg
- C. Continuous analysis
- D. Context awareness

**Answer:** A

#### NEW QUESTION 10

What does remote access use to verify identity?

- A. MFA
- B. Remote Access VPN
- C. Agents
- D. AMP for Endpoints

**Answer:** D

#### NEW QUESTION 10

In which two ways has digitization transformed today's security threat landscape? (Choose two.)

- A. Expanding complexity
- B. Growing ecosystem
- C. Decreasing endpoint ecosystem
- D. Decreasing 3rd party applications
- E. Decreased access points

**Answer:** AB

#### NEW QUESTION 13

Which network security product provides a unified image on an intuitive interface?

- A. Next-Generation Intrusion Prevention System
- B. Advanced Malware Protection
- C. Cloudlock
- D. Firepower Threat Defense

**Answer:** B

#### NEW QUESTION 16

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

**Answer:** AC

#### NEW QUESTION 20

Which two products are involved in granting safe access to apps? (Choose two.)

- A. ACI

- B. Identify Services Engine
- C. TrustSec
- D. Duo
- E. SD-Access

**Answer:** CE

#### NEW QUESTION 22

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

**Answer:** CE

#### NEW QUESTION 24

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

**Answer:** B

#### NEW QUESTION 29

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

**Answer:** AE

#### NEW QUESTION 30

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

**Answer:** BD

#### NEW QUESTION 33

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

**Answer:** A

#### NEW QUESTION 37

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

**Answer:** CD

#### NEW QUESTION 41

Which two elements does Tetration provide for security posture and traffic analysis? (Choose two.)

- A. Device updates

- B. App process information
- C. App access control
- D. App dependency map
- E. Hardware packages

**Answer:** D

**NEW QUESTION 45**

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

**Answer:** AE

**NEW QUESTION 48**

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

**Answer:** BD

**NEW QUESTION 51**

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

**Answer:** AD

**NEW QUESTION 54**

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