

700-751 Dumps

Cisco SMB Product and Positioning Technical Overview

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NEW QUESTION 1

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Niche business functionality
- B. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace
- C. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
- D. Built for large scale deployments
- E. Contains advanced encryption functionality

Answer: AE

NEW QUESTION 2

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Small form factor makes it easy to install and service
- B. Network based backup solution for mission critical application
- C. Provide first line of defense against threats
- D. Integrated secure Wi-Fi to support guest devices

Answer: C

NEW QUESTION 3

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Separate guest traffic from production traffic at reasonable OpEx
- B. Simplify deployment for organizations with limited IT staff
- C. Provide single pane of glass for routing and switching
- D. Need to identify potentially malicious rogue devices or users
- E. Obtain enterprise-class solution features at the SMB price

Answer: AE

NEW QUESTION 4

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Low-frequency trading transactions
- B. Distributed databases
- C. AI/ML with dense GPUs
- D. Microprocessor design
- E. Cloud computing

Answer: BD

NEW QUESTION 5

Which two services are provided by the Cisco 800 series ISR routers? (Choose two.)

- A. Extending voice to small office and teleworker
- B. Unified Threat Management
- C. Built-in SD-WAN
- D. 100% centralized cloud management
- E. Secure remote collaboration

Answer: AE

NEW QUESTION 6

How does Catalyst Access Switching provide two improved workforce experiences? (Choose two.)

- A. Manual configuration of end devices
- B. Controller-based management
- C. Core data center deployments
- D. Internet of things, such as, flexible workspace (open office, branch office, conference and classrooms)
- E. Flexible workspace

Answer: CD

NEW QUESTION 7

What does Cisco's Enterprise class SMB switch web UI provide?

- A. Secure and Consistent onboarding experience
- B. Cisco Prime Infrastructure manageability
- C. Interactive dashboard for key metrics at-a-glance
- D. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play

Answer: D

NEW QUESTION 8

Which are two features of the Cisco 1100 or 4000 series ISR router product lines? (Choose two.)

- A. Limited connectivity options
- B. Advanced LTE backup connectivity offering network resiliency for business continuity
- C. 50 to 200 Mbps WAN connections with rich branch services - the same services found at HQ
- D. Cloud-based hardware management
- E. Unified communications with series build apps for Cisco TDM

Answer: BC

NEW QUESTION 9

How does Cisco Business-Class SMB switches provide two simplified managements? (Choose two.)

- A. Standalone Configuration with Web GUI
- B. Limited scalability and hardware choices
- C. Integrated live tools for fast troubleshooting
- D. Cisco Prime Infrastructure Support
- E. Uncompromised security enabled by TrustSec and Identity Services Engine (ISE)

Answer: AD

NEW QUESTION 10

Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

- A. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- B. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
- C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
- D. 84% of enterprises are experiencing endpoint device growth in remote sites.

Answer: A

NEW QUESTION 10

Which two router models are the right fit for customers requiring best-in-class routing, voice, and video, but are limited in space availability for hosting the hardware? (Choose two.)

- A. RV Series
- B. 1100 series ISR
- C. Meraki MX
- D. 4000 Series ISR
- E. 800 series ISR

Answer: BE

NEW QUESTION 12

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Limit secure access to growing set of Cloud applications
- B. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment, and unify management
- C. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- D. Cisco delivers a common platform across network, infrastructure, appliances, and the cloud
- E. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats

Answer: BC

NEW QUESTION 17

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